

Monthly Report

May 1, 2021 - May 31, 2021







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Medical Marijuana Facility Licensing

1. Product Sales

Sales by Product Type				
May 1 - May 31				
Product Type	Pounds Sold	Fluid Ounces Sold	Total Sales	
Flower	7,028.43		\$22,230,476.61	
Shake/Trim	585.71		\$1,594,704.70	
Concentrate	302.56		\$3,906,560.87	
Vape Cartridge	907.88		\$11,244,167.10	
Kief	3.18		\$20,615.63	
Infused-Edible	39,256.40		\$4,932,410.72	
Infused Non-Edible Solid	617.85		\$236,334.19	
Infused Liquid		10,380.34	\$295,982.04	
Infused Non-Edible Liquid		860.80	\$16,225.30	
May Total	48,702.01	11,241.14	\$44,477,477.16	

Additional Sales Information		
May 1 - May 31		
Category Amount		
Sales To Date (as of May 31)	\$1,003,672,821.24	
Sales Deliveries	\$1,738,786.70	
Average Retail Flower Price (oz.)	\$197.68	

2. Plants

Plants		
Active Plants		
As of May 31, 2021		
Plant State	Number	
Immature	180,153	
Vegetative	94,427	
Flowering	143,059	

Destroyed & Harvested Plants		
May 1 – May 31		
Plant State Number		
Immature - Destroyed	47,685	
Vegetative - Destroyed	12,393	
Flowering - Destroyed	3,030	
Plants Harvested	49,448	

3. Packages and Inventory

Packages			
As of May 31, 2021			
Package State	Number		
Active	365,674		
On Hold	1,701		
In Transit	4,341		
May 1 - May 31			
Package State Number			
Finished	360,638		

Inventory			
As of May 31, 2021			
Category	Amount (lbs.)		
Flower at Growers (Test Passed)	10,628.28		
Flower at Provisioning Centers	41,583.21		
Flower at Processors	31,485.29		
Fresh Frozen Flower at Processors	5,821.75		
Concentrates at Processors	12,129.29		
Infused Solids at Processors	145,258.21		
Infused Liquids at Processors (Fl. Oz.)	601,023.52		

4. <u>Transfers</u>

Products Shipped				
May 1 - May 31				
License Type Pounds Shipped Fluid Ounces Shippe				
Grower Class A	2,010.01	0		
Grower Class B	652.25	0		
Grower Class C	36,302.67	527.07		
Processor	85,592.29	14,636.20		
Provisioning Center	754.86	491.91		
Safety Compliance Facility	0.76	0		
Secure Transporter	97,481.29	19,183.74		

Transfers		
May 1 – May 31		
Transfer Type	Number	
Completed	8,875	
Voided	73	

5. <u>Initial Applications</u>

Initial Applications					
May 1 - May 31					
License Type	Received	Approved	Denied		
Prequalification	49	40	0		
Grower Class A	7	7	0		
Grower Class B	2	0	0		
Grower Class C	60	44	0		
Processor	5	7	0		
Provisioning Center	8	14	0		
Safety Compliance Facility	1	1	0		
Secure Transporter	1	0	0		
Total	133	113	0		

6. Renewal Applications

Renewal Applications					
May 1 - May 31					
License Type Received Approved Denied					
Grower Class A	3	3	0		
Grower Class B	0	1	0		
Grower Class C	9	32	0		
Processor	3	6	0		
Provisioning Center	17	32	0		
Safety Compliance Facility	2	3	0		
Secure Transporter	5	1	0		
Total	39	78	0		

7. Application Processing Time

Application Processing Time (Calendar Days)						
May 1 - May 31						
License Type	License Type Initial Applications Renewal Applications					
Prequalification	60.10					
Grower Class A	47.57	30.67				
Grower Class B		65.00				
Grower Class C	51.47	46.38				
Processor	43.57	43.33				
Provisioning Center	41.21	41.28				
Safety Compliance Facility	70.00	52.00				
Secure Transporter		15.00				
May Step 2 Average 48.63						
May Total Average	55.24	43.50				

8. Actions Taken by the MRA

Disciplinary Actions Taken by the MRA					
May 1 - May 31					
License Type	Warning	Formal Complaint	Final Order		
Grower Class A	0	0	1		
Grower Class B	0	0	0		
Grower Class C	0	1	0		
Processor	0	0	1		
Provisioning Center	1	0	0		
Safety Compliance Facility	0	1	0		
Secure Transporter	0	0	0		

9. Complaints and Investigations

Complaints and Investigations			
May 1 - May 31			
Enforcement & Legal Data	Amount		
Number of Complains Received	69		
Number of Investigations Opened	61		
Number of Investigations Closed	52		
Average Time to Complete an Investigation (Calendar Days)	61		
Number of Enforcement Actions Taken*	4		
* Includes both MMFL and AU data			

10. Number of Administrative Hearing Adjudications

Number of administrative hearing adjudications pertaining to each regulated activity.

Provided are all final orders for denials.

Approximate Amounts: 0

Number of administrative hearings pertaining to each regulated activity.

Provided are all the hearings that have been involved with the MRA, e.g., denials, lawsuits, etc.

Approximate Amounts:

Denials: 2 Litigation: 0

Circuit Court Appeals: 1

11. Revenue and Expenses

	Application Fees	
	May 1 - May 31	
	Amount	
May	\$312,000	

	Regulatory Assessment Fees							
	May 1 - May 31							
	Grower Class A	Grower Class B	Grower Class C	Processor	Provisioning Center	Safety Compliance Facility	Secure Transporter	Total
May	\$49,000	\$0	\$889,651	\$134,457	\$170,660	\$0	\$0	\$1,243,768

		Renewal						
	May 1 - May 31							
	Grower Class A	Grower Class B	Grower Class C	Processor	Provisioning Center	Safety Compliance Facility	Secure Transporter	Total
May	\$18,667	\$0	\$161,000	\$42,000	\$214,375	\$0	\$70,000	\$506,042

	Total Licensing Revenue Collected
	May 1 - May 31
	Amount
May	\$2,061,810

	Expenses
	May 1 - May 31
	Amount
State Employee Wages	\$348,339.17
State Employee Benefits	\$382,845.47
Materials and Equipment	\$3,713.90
Other Contracts	\$2,005.32
All Other Costs	\$201,900.30
May Total	\$938,804.16

12. Municipalities Opted In to the MMFLA

Municipalities		
As of May 31, 2021		
Opted In		
156		

Adult-Use Establishment Licensing

1. Product Sales

Sales by Product Type						
	May 1 - May 31					
Product Type	Pounds Sold	Fluid Ounces Sold	Total Sales			
Flower	15,414.18		\$54,556,570.09			
Shake/Trim	3483.08		\$6,282,770.32			
Concentrate	419.91		\$7,407,914.73			
Vape Cartridge	1237.31		\$19,950,588.00			
Kief	2.53		\$23,046.56			
Infused-Edible	88,306.47		\$15,238,247.89			
Infused Non-Edible Solid	686.29		\$395,753.64			
Infused Liquid		16,904.53	\$474,862.12			
Infused Non-Edible Liquid		2,713.86	\$69,702.53			
May Total	109,549.77	19,618.39	\$104,399,455.88			

Additional Sales Information		
May 1 - May 31		
Category	Amount	
Sales To Date (Jan. 31)	\$965,636,364.67	
Sales Deliveries	\$2,957,722.20	
Average Retail Flower Price (oz.)	\$221.21	

2. Plants

Plants			
Active Plants			
As of May 31, 2021			
Plant State	Number		
Immature	102,792		
Vegetative	134,184		
Flowering	166,495		

Destroyed & Harvested Plants			
May 1 - May 31			
Plant State Number			
Immature - Destroyed	35,705		
Vegetative - Destroyed 14,394			
Flowering - Destroyed 3,426			
Plants Harvested 77,557			

3. Packages and Inventory

Packages			
As of May 31, 2021			
Package State Number			
Active	345,654		
On Hold	215		
In Transit 9,462			
May 1 - May 31			
Package State Number			
Finished	589,291		

Inventory		
As of May 31, 2021		
Category Amount (lbs.)		
Flower at Growers (Test Passed)	17,860.28	
Flower at Retailers	22,869.20	
Flower at Processors	25,582.63	
Fresh Frozen Flower at Processors	8,824.02	
Concentrates at Processors	10,421.28	
Infused Solids at Processors	186,285.68	
Infused Liquids at Processors (Fl. Oz.)	114,582.75	

4. <u>Transfers</u>

Shipped Products			
May 1 - May 31			
License Type Shipped Pounds Fluid Ounces Shippe			
Class B Marijuana Grower	1,640.69	0	
Class C Marijuana Grower	37,382.28	1,129.29	
Excess Grower	6,298.29	0	
Microbusiness	6.24	5.29	
Processor	143,256.92	46,293.20	
Retailer	2,459.56	1,349.63	
Safety Compliance Facility	1.19	0	
Secure Transporter	165,262.65	29,259.39	

Transfers		
May 1 - May 31		
Transfer Type Number		
Completed 11,928		
Voided	84	

5. <u>Initial Applications</u>

	Initial Applications		
		May 1 - May 31	
	Applications Received	Licenses Issued	Licenses Denied
Prequalification	145	113	0
Class A Marijuana Grower	2	0	0
Class B Marijuana Grower	4	2	0
Class C Marijuana Grower	45	22	0
Designated Consumption Establishment	0	0	0
Marijuana Event Organizer	1	0	0
Excess Grower	31	7	0
Microbusiness	3	1	0
Processor	3	2	0
Retailer	17	18	0
Safety Compliance Facility	0	0	0
Secure Transporter	0	1	0
Temporary Marijuana Event	1	1	0
Social Equity Class A Marijuana Grower	0	0	0
Social Equity Class B Marijuana Grower	2	0	0
Social Equity Class C Marijuana Grower	6	2	0
Social Equity Designated Consumption Establishment	0	0	0
Social Equity Marijuana Event Organizer	0	0	0
Social Equity Excess Grower	0	0	0
Social Equity Microbusiness	0	0	0
Social Equity Processor	0	0	0
Social Equity Retailer	1	2	0
Social Equity Safety Compliance Facility	0	0	0
Social Equity Secure Transporter	0	0	0
Social Equity Marijuana Temporary Event	0	0	0
May Total	261	171	0

6. Renewal Applications

	Renewal Applications			
	N	May 1 - May 31		
	Applications Received	Licenses Issued	Licenses Denied	
Class A Marijuana Grower	0	0	0	
Class B Marijuana Grower	0	1	0	
Class C Marijuana Grower	21	8	0	
Designated Consumption Establishment	0	0	0	
Marijuana Event Organizer	0	0	0	
Excess Grower	0	0	0	
Microbusiness	0	0	0	
Processor	7	3	0	
Retailer	10	13	0	
Safety Compliance Facility	1	0	0	
Secure Transporter	2	0	0	
May Total	41	25	0	

7. Application Processing Time

Application Processing Days (Calendar Days)			
May 1 - May 31			
License Type	Initial Applications	Renewal Applications	
Prequalification	67.11		
Class A Marijuana Grower			
Class B Marijuana Grower	35.00		
Class C Marijuana Grower	37.82	16.88	
Designated Consumption Establishment			
Marijuana Event Organizer			
Excess Grower	28.86		
Microbusiness	36.00		
Processor	38.00	19.67	
Retailer	38.06	23.77	
Safety Compliance Facility			
Secure Transporter	34.00		
Temporary Marijuana Event	68.00		
Social Equity Class A Marijuana Grower			
Social Equity Class B Marijuana Grower		35.00	
Social Equity Class C Marijuana Grower	49.50		
Social Equity Designated Consumption Establishment			
Social Equity Marijuana Event Organizer			
Social Equity Excess Grower			
Social Equity Microbusiness			
Social Equity Processor			
Social Equity Retailer	43.50		
Social Equity Safety Compliance Facility			
Social Equity Secure Transporter			
Social Equity Temporary Marijuana Event			
May Step 2 Average	55.22		
May Total Average	61.54	21.52	

8. Actions Taken by the MRA

Disciplinary Actions Taken by the MRA					
May 1 - May 31					
License Type Warning Formal Complaint Final Order					
Class A Marijuana Grower	0	0	0		
Class B Marijuana Grower	0	0	0		
Class C Marijuana Grower	0	0	0		
Designated Consumption Establishment	0	0	0		
Marijuana Event Organizer	0	0	0		
Excess Grower	0	0	0		
Microbusiness	0	0	0		
Processor	0	0	0		
Retailer	0	0	0		
Safety Compliance Facility	0	0	1		
Secure Transporter	0	0	0		
Temporary Marijuana Event	0	0	0		

9. Applications not Processed within Established Time Requirements

Applications Not Timely Processed		
May 1 - May 31		
Initial Renewal		
0% 0%		

10. Complaints and Investigations

Complaints and Investigations		
May 1 - May 31		
Enforcement & Legal Data	Amount	
Number of Complains Received	47	
Number of Investigations Opened	42	
Number of Investigations Closed	42	
Average Time to Complete an Investigation* (Calendar Days)	37	
Number of Enforcement Actions Taken*	4	
* Includes both MMFL and AU data		

11. Number of Administrative Hearing Adjudications

Number of administrative hearing adjudications pertaining to each regulated activity. Provided are all final orders for denials.

Approximate Amounts:

Number of administrative hearings pertaining to each regulated activity.

"Regulated activity" means the particular activities, entities, facilities, and industries regulated by the agencies. Provided are all the hearings that have been involved with the MRA, e.g., denials, lawsuits, etc.

Approximate Amounts: 0

Denials: 2 Litigation: 0

Circuit Court Appeals: 1

12. Revenue and Expenses

	Application Fees		
	May 1 - May 31		
	Prequalification	Social Equity Prequalification	Total
May	\$754,500	\$111,900	\$866,400

		Regulatory Assessment Fees						
		May 1 - May 31						
	Class A Marijuana Grower	Class B Marijuana Grower	Class C Marijuana Grower	Designated Consumption Establishment	Marijuana Event Organizer	Excess Grower	Microbusiness	Processor
May	\$0	\$16,000	\$930,740	\$0	\$0	\$173,152	\$16,000	\$50,740
	Retailer	Safety Compliance Facility	Secure Transporter	Temporary Marijuana Event	Social Equity Class A Marijuana Grower	Social Equity Class B Marijuana Grower	Social Equity Class C Marijuana Grower	Social Equity Designated Consumption Establishment
May	\$395,478	\$0	\$25,000	\$1,000	\$0	\$0	\$76,444	\$0
	Social Equity Marijuana Event Organizer	Social Equity Excess Grower	Social Equity Microbusiness	Social Equity Processor	Social Equity Retailer	Social Equity Safety Compliance Facility	Social Equity Secure Transporter	Social Equity Temporary Marijuana Event
May	\$0	\$0	\$0	\$0	\$37,551	\$0	\$0	\$0
		Total Regulatory Assessment Fees						
May		\$1,722,105						

		Renewal Fees						
		May 1 - May 31						
	Class A Marijuana Grower	Class B Marijuana Grower	Class C Marijuana Grower	Designated Consumption Establishment	Marijuana Event Organizer	Excess Grower	Microbusiness	Processor
May	\$0	\$0	\$670,000	\$0	\$0	\$0	\$0	\$210,000
	Retailer	Safety Compliance Facility	Secure Transporter	Temporary Marijuana Event	Social Equity Class A Marijuana Grower	Social Equity Class B Marijuana Grower	Social Equity Class C Marijuana Grower	Social Equity Designated Consumption Establishment
May	\$200,000	\$25,000	\$50,000	\$0	\$0	\$0	\$0	\$0
	Social Equity Marijuana Event Organizer	Social Equity Excess Grower	Social Equity Microbusiness	Social Equity Processor	Social Equity Retailer	Social Equity Safety Compliance Facility	Social Equity Secure Transporter	Social Equity Temporary Marijuana Event
May	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	Total Renewal Fees							
May		\$1,155,000						

	Total Licensing Revenue Collected
	May 1 - May 31
	Amount
May	\$3,743,505

	Expenses
	May 1 - May 31
	Amount
State Employee Wages	\$233,089.81
State Employee Benefits	\$255,147.44
Materials and Equipment	\$2,772.08
Other Contracts	\$0.58
All Other Costs	\$125,125.44
May Total	\$626,135.35

13. Social Equity Applications

	Social Equity Applications						
	May 1 - May 31						
	Received Eligible Ineligible						
May	13						

14. Social Equity Education & Outreach

	Outreach Sessions		
May 1 - May 31			
Sessions Held			
May	0		

15. Social Equity Application Assistance Provided

Application Assistance Provid				
	May 1 - May 31			
	Number of Times			
May	23			

16. Municipalities Opted In or Out of MRTMA

Municipalities					
As of May 31, 2021					
Opted In	Opted Out				
106 1,396					

Medical Marijuana Registry Program

1. Initial Applications

Initial Applications						
May 1 - May 31						
Received Issued Denied						
7,806						

2. Renewal Applications

Renewal Applications					
May 1 - May 31					
Received Issued Denied					
2,307	1,001	175			

3. Application Processing Time

Initial Applications (Calendar Days)						
May 1 - May 31						
	Approvals Denials					
Paper	Online	Combined	Paper Online Combined			
3,365	3,913	7,278	696	90	786	

Renewal Applications (Calendar Days)						
May 1 - May 31						
	Approv	als	Denials			
Paper	Online	Combined	Paper Online Combine			
4.76	0.02	2.25	6.27	0.60	4.75	

4. Number of Applications Filed for Registry Identification Cards

	Applications Filed for Registry Identification Cards						
	May 1 – May 31						
	Original Applications			Renewals			Grand Total
	Paper	Online	Total	Paper	Online	Total	
May	3,803	4,0003	7,806	1,130	1,177	2,307	10,113

5. Number of Qualifying Patients and Primary Caregivers Approved in Each County

As of May 31, 2021						
County	Patients	Caregivers		County	Patients	Caregivers
Alcona	633	77		Lake	258	51
Alger	640	104		Lapeer	3,607	488
Allegan	5,482	736		Leelanau	768	70
Alpena	724	82		Lenawee	3,249	456
Antrim	1,298	193		Livingston	3,770	432
Arenac	1,222	151		Luce	83	16
Baraga	129	17		Mackinac	192	32
Barry	2,310	289		Macomb	29,523	4,358
Bay	5,369	384		Manistee	405	67
Benzie	1,101	133		Marquette	266	91
Berrien	3,970	639		Mason	435	57
Branch	1,846	307		Mecosta	209	39
Calhoun	2,746	388		Menominee	389	94
Cass	1,634	300		Midland	2,285	242
Charlevoix	348	46		Missaukee	203	31
Cheboygan	676	88		Monroe	4,343	493
Chippewa	547	80		Montcalm	1,747	317
Clare	1,566	262		Montmorency	108	37
Clinton	3,217	381		Muskegon	2,966	380
Crawford	1,073	124		Newaygo	1,638	248
Delta	741	141		Oakland	37,184	4,150
Dickinson	534	121		Oceana	1,303	216
Eaton	3,290	455		Ogemaw	448	43
Emmet	141	33		Ontonagon	112	19
Genesee	9,776	1,373		Osceola	382	93
Gladwin	31	23		Oscoda	223	19
Gogebic	306	68		Otsego	85	29
Grand Traverse	1,197	137		Ottawa	3,246	351
Gratiot	242	50		Out of State	0	9
Hillsdale	1,143	226		Presque Isle	118	27
Houghton	241	41		Roscommon	531	62
Huron	498	39		Saginaw	3,776	407
Ingham	2,166	416		Saint Clair	4,147	548
Ionia	223	50		Saint Joseph	686	134
losco	210	25		Sanilac	849	125
Iron	165	35		Schoolcraft	35	17
Isabella	471	71		Shiawassee	2,650	330
Jackson	4,278	561		Tuscola	3,644	570
Kalamazoo	3,324	420		Van Buren	1,758	295
Kalkaska	317	47		Washtenaw	12,198	1,104
Kent	8,453	815		Wayne	46,911	4,083
Keweenaw	156	28		Wexford	1,250	214
			•	Total	252,414	30,800

6. Registry Identification Cards Revoked

Registry Identification Cards Revoked			
Month	Revoked		
May	0		

7. Nature of the Debilitating Medical Conditions of the Qualifying Patients.

As of May 31, 2021			
Condition	Percent of Total		
Agitation of Alzheimer's Disease	0.06		
AIDS	0.02		
Amyotrophic Lateral Sclerosis	0.02		
Arthritis	21.89		
Autism	0.36		
Cachexia or Wasting Syndrome	0.50		
Cancer	3.70		
Cerebral Palsy	0.17		
Chronic Pain	62.39		
Colitis	0.51		
Crohn's Disease	0.74		
Glaucoma	1.38		
Hepatitis C	0.51		
HIV Positive	0.25		
Inflammatory Bowel Disease	1.10		
Muscle Spasms	9.16		
Nail Patella	0.04		
Obsessive Compulsive Disorder	1.41		
Parkinson's Disease	0.18		
Post-Traumatic Stress Disorder	6.85		
Rheumatoid Arthritis	1.49		
Seizures	1.69		
Severe and Chronic Pain	42.54		
Severe Nausea	6.35		
Spinal Cord Injury	0.41		
Tourette's Syndrome	0.07		
Ulcerative Colitis	0.34		

8. Number of Physicians Providing Written Certifications for Qualifying Patients

Physicians Providing Written Certifications			
As of May 1, 2021			
Month	Physicians		
May	372		

9. Applications not Processed within Established Time Requirements

Applications not Timely Processed			
May 1 - May 31			
Initial	Renewal		
0.04%	0.09%		

10. Revenue and Expenses

	Revenue Collected
	May 1 - May 31
	Amount
May	\$393,376

	Expenses
	May 1 - May 31
	Amount
State Employee Wages	\$141,324.34
State Employee Benefits	\$159,411.34
Materials and Equipment	\$9,233.80
Other Contracts	\$5,261.17
All Other Costs	\$54,125.72
May Total	\$369,456.37